

LogiStyle

Helping Corporations Develop Logical Leadership

L3: Leadership = Leverage + Legacy

Dr. Balaji Krishnamurthy

Abstract: Is one born a leader or does one become a leader? Does a leader possess innate leadership qualities or do they develop such qualities? Is a situation the result of leadership or is leadership a result of a situation? Can leadership be taught? Can leaders be trained? Is there a formula for leadership? These and other questions will be raised more as questions than to seek a definitive answer. Our thesis is that every individual must develop a style of leadership that pertains to their personality, that levers their skill set and that adapts to the situation in which they wish to lead. Our focus in this presentation will be on the result of leadership, rather than its formation or development.

Leaders enable others to act and do so in a manner where the contribution of others is significantly enhanced. And, leaders have such impact over a period of time long past their immediate presence in the environment. These two concepts, called Leverage and Legacy, will be discussed in depth.

We will show that independent of the style of leadership, the result of leadership has this commonality. We lead you to examine how your own style of leadership results in leverage and legacy.